



# ANNUAL REPORT 2017



# AACMAC 2018

## REGISTER NOW, 18-20 MAY 2018

Holme Building, Science Road, University of Sydney,  
Camperdown NSW 2006 Australia

### INTERNATIONAL KEYNOTE SPEAKERS

#### Dr Andrew Nugent-Head (USA)

Andrew formally began studying Chinese medicine in 1989, founding the Association for Traditional Studies (ATS) to preserve China's traditional knowledge. He is a renowned Chinese medical practitioner, educator and martial artist. He teaches at the Beijing University of Chinese Medicine, and regularly travels to London, New York, Germany and Switzerland to teach and to consult on difficult cases.



#### Dr JulieAnn Nugent-Head (USA)

JulieAnn completed her masters degree in Oriental medicine and opened a private practice in Boulder Colorado. Feeling that her USA based training was not sufficient to treat the seriously ill, JulieAnn spent the summers of 2004 and 2005 in internships at Kuan Jie hospital in Beijing. She and husband Andrew moved to China full time in 2006 and she completed her doctorate level medical degree in Chinese medicine at the Zhejiang University of Chinese Medicine.



### EARLY REGISTRATION & PAYMENT PLAN

Australasian Acupuncture and Chinese Medicine Annual Conference (AACMAC) Early Bird registration is now open. A payment plan option is available for AACMA members. Buy your ticket at the best rate now!

#### Early Bird Registration - pay by 16 Feb 2018

Item	AACMA Member	Student Member	Non-Member
Conference - 3 day ticket	\$545	\$330	\$760
Conference - 2 day ticket	\$455	\$275	\$640
Conference - 1 day ticket	\$280	\$170	\$395
Cocktail Party - delegates	FREE	FREE	FREE
Cocktail Party - non-delegates	\$45	\$30	\$50
Barbecue Night (per ticket)	\$65	\$50	\$70

#### Regular Registration - pay in full by 4 May 2018

Item	AACMA Member	Student Member	Non-Member
Conference - 3 day ticket	\$655	\$395	\$900
Conference - 2 day ticket	\$545	\$330	\$770
Conference - 1 day ticket	\$335	\$200	\$475
Cocktail Party - delegates	FREE	FREE	FREE
Cocktail Party - non-delegates	\$50	\$35	\$55
Barbecue Night (per ticket)	\$70	\$55	\$75

### SPECIAL EVENTS

**18 May 2018**  
Cocktail Party –  
complimentary for  
conference delegates



**19 May 2018**  
Barbecue Night –  
party with live music  
and great food





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**Australian Acupuncture and  
Chinese Medicine Association Ltd.**

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## PRESIDENT'S REPORT

It is with pleasure that I present my report on AACMA's accomplishments for the past year.

From a turbulent start with no CEO and a clear mandate from the membership for change in the way the National Board worked, the new AACMA Board of 2017/2018 has worked diligently to be able to make the claim that we are truly the foremost professional association representing and advocating on behalf of Chinese medicine and the profession in Australia.

### The Constitution

The rewrite of the old Memorandum and Articles of Association was the biggest task and now, accomplishment on our agenda. The previous document originally written in 1973 was archaic and unwieldy with several contradictions and outdated information and governance guidelines.

A 95% "for" vote of the membership saw the new Constitution of AACMA being adopted at an Extraordinary General Meeting of members convened in Brisbane on March 11, 2018.

This is a living document and will be reassessed for currency every two years to maintain a forward drive for our Association.

Thank you to Rose Pinter, AACMA Secretary and Damian Carey, AACMA Vice President for their hard work on bringing the new Constitution to fruition. Former director Robin Marchment also contributed before her resignation in August 2017.

### CEO Appointment

The appointment of a new CEO was a vital task and now accomplishment with the appointment of Paul Stadhams to the CEO position in October 2017.

Paul brought with him experience,



*Waveny Holland*

knowledge and skills gained in his previous CEO position of a national, member based, not for profit organisation.

The benefits seen in the operational workings of AACMA are testament to his ability. We are the only member association specifically representing Chinese medicine practitioners with a dedicated national office.

### Government Lobbying and the World Stage

AACMA through appointed project manager Stephen Janz has continued to lobby government and the Minister for Health, Greg Hunt, for the inclusion of Acupuncture into the Medicare Scheme. Their latest response is not to deny acupuncture as a legitimate treatment but only to say that there are no changes to be made to the Medicare Scheme at the moment.

AACMA will continue to fight for Medicare recognition for its members and the profession.

The Acupuncture Evidence Project (AEP) was commissioned as part of these submissions to Government to show the effectiveness both from a treatment perspective and cost effectiveness. This document will be reviewed every two years to maintain its currency with up

to date research added, as it becomes available.

AACMA has been congratulated world wide for producing this document with our sister organisations grateful to have such a valuable tool to lobby their governments in their quest to gain registration.

The World Federation of Acupuncture and Moxibustion Societies (WFAS) were very impressed by the AEP. Their request to publish some parts of the document was granted thus increasing AACMA's profile to all their member organisations around the world.

Thank you to John McDonald PhD, Stephen Janz and Judy James for their good work on the AEP project.

WFAS has also recognised AACMA as valuable member in its contribution to the Chinese medicine profession honouring us at their 9<sup>th</sup> General Assembly in December 2017 with an Award for Outstanding Contribution to the WFAS. Approximately 1500 delegates from 40 countries worldwide attended this assembly.

### AHPRA and Website Complaints

Despite on going warnings and provision of information regarding correct advertising from AACMA to its members, several members received letters from AHPRA regarding their non-compliant advertising whether electronic on their websites or written on clinic brochures etc.

There seemed to be a concerted attempt by external sources that had enough personnel to go through practitioner websites to report these breaches in advertising and non-compliance to AHPRA. As AHPRA has to respond to any complaints made, this in turn generated these letters to members from AHPRA.

Members were given 60 days to rectify



their advertising without any disciplinary action being taken.

As these complaints were mostly non specific and very generic in nature, AACMA approached AHPRA on behalf of its members alerting them to the broad nature of the complaints and the difficulty members had in addressing the issue. AACMA asked for each practitioner complaint to be more specific so that they could be addressed appropriately.

As a result, any further bulk complaints made to AHPRA will put the onus back onto the complainant to be specific in each and every complaint made.

### Acupuncture/Dry Needling

Chinese medicine practitioners here and throughout the world are incensed by the injustice of this problem. AACMA has been actively pursuing this issue with submissions to private health funds, professional indemnity insurers and course providers alerting them to the disparity in the training and education that is undertaken by these people compared to the mandatory educational standards required to practice as acupuncturists. Unfortunately, there has been little success but acknowledgement by one insurer that there is certainly a disparity and potential risk of indemnifying these people but no action against offering them insurance.

Board members Matt O'Hara (Treasurer), Damian Carey (Vice President) and I are working on new strategies using the National Law to address this issue.

### Mentoring Program

The unique and purpose written Mentoring Program commissioned by AACMA continues to grow with an increasing uptake by new and beginning practitioners.

This AACMA initiative is the first-ever mentoring program for the Chinese medicine profession in Australia and is an extraordinarily valuable resource we have available to only our members.

Mentees under the guidance of experienced

practitioner mentors ensures that our medicine and profession will continue from strength to strength with knowledge, experience and expertise handed on and on.

### CPD Provision, AACMAC and Inaugural Phil Macqueen Scholarship

The AACMA State Committees continue to provide good quality professional development opportunities to members at reduced cost. These events generate a small profit for AACMA which enables us to support our student members with free admission to these events.

Many students are grateful and make the most of these educational opportunities which only strengthens the future of our medicine and profession through our sharing of knowledge.

Our continued thanks are offered to the volunteers who make up our State Committees.

A new connection to enable the CPD officers of state committees to meet to discuss on going CPD opportunities has been established.

This sharing of ideas will only benefit the membership.

AACMA Brisbane was a very well attended and successful event.

tended and successful event.

The event did not only provide good quality education, but also a platform for members to network and be exposed to the new equipment, books and industry specific materials on show in the trade exhibits.

Sydney AACMAC 2018 promises to be even more member friendly with a very affordable barbeque rather than an expensive gala dinner and the promise of some of the world and this country's best speakers and researchers presenting.

This year sees the first recipient of the Phil Macqueen scholarship, Danielle Rush, attending AACMAC. For new and beginning practitioners and final year students, this scholarship has been made possible by the generosity of Phil Macqueen's partner Julie Geldard. This scholarship is a lasting memory of Phil and his contribution to the profession that he loved.

AACMA is very thankful for this very generous ongoing scholarship.

For the past few years in anticipation of our new website being able to support a CPD library, AACMA has been recording and storing professional development events which will be available for all





members but especially useful for our rural and remote members, to be able to buy the same quality events at affordable prices to which other members who aren't disadvantaged by distance, have access.

### **Collaboration**

In the spirit of collaboration and speaking with a united voice, AACMA for the first time has invited the presidents and representatives from the other professional associations who represent Chinese medicine practitioners to attend AACMA Sydney.

We are delighted to announce that FCMA, ATMS and CMASA have accepted our invitation.

Only ANTA declined.

September 2017 saw a united voice with the associations including AACMA attending a meeting organised by the CMBA to submit a proposal to government regarding scheduled herbs.

The outcome of this collaboration and submission is yet to be announced by the CMBA.

### **In Closing**

The AACMA Board has achieved a huge amount in this year - the new Constitution, new CEO, an increased awareness of our association at home and worldwide and better member benefits while continuing to advocate for positive change for the profession to government and stakeholders.

My thanks and great appreciation goes to my fellow Board members, also volunteers, who have given up enormous amounts of time from family and clinic to be able to contribute to our association.

We have been a very good team who have really achieved what we set out to do a year ago with the added bonus of a new logo rebranding the Association to truly reflect the Australian Acupuncture and Chinese Medicine Association

with the colour change to red, the colour of energy, the addition of the leaves to represent herbal medicine, the central acupuncture needle, a subtle yin yang and the dynamic flow of Qi around the outside to show movement and growth.

Damian (Vice President), Matt (Treasurer), Rose (Secretary), Hoc Ku (membership officer), Richard (director) and Shefton (director) ... Thank you!

This Board team has been so very ably supported by our office staff who have shown skill and initiative especially through the particularly difficult time when there was no CEO.

Yan (accounts), Mia (events), Elena (membership), Chris (membership), Nicole (reception), Anna (communications) and now with our new CEO Paul ... thank you for all your hard work on behalf of the members and association.

***Waveny Holland***

***AACMA President***







## TREASURER'S REPORT

It is with great pleasure that I present to members the Treasurer's Report for the year ending December 31<sup>st</sup>, 2017. As this report will show, we are in a solid position moving in to 2018 and will be able to develop some major projects in the coming year.

Total income for the Association in 2017 was \$1,101,751, which was an increase of over \$70,000 on last year and resulted in a profit of \$48,505. The majority of income came in the form of members' fees however other sources included: interest earned from term deposits, advertising, AACMAC, State Committee functions, product sales, and also from our deal with Guild Insurance.

For those members who are unaware, Guild Insurance presently pays the Association a small percentage for all members who have them as their PI insurance. This means that not only do we have very good cover, but the association benefits as well – this year to the tune of over \$15,000. If you are not with Guild it is recommended that you join for the benefit of all.

As for expenses, the largest expense continues to be staffing at \$453,980, however this was down nearly \$48,000 when compared to 2016 when it was \$501,838.

The office staff must be commended for



**Matt O'Hara**

their dedication and commitment over 2017, it was a difficult year out of which has come some great stability. The other major expense for the year was AACMAC in Brisbane, which was a success financially for the Association and of great benefit to our members. Other expenses include: legal fees, computer expenses, website charges, Director's fees and office related expenses.

An Extraordinary General Meeting was held in February where a new Constitution for AACMA was passed and is now in place. This new Constitution moves us into the modern age and will have many ramifications for us, not the least of which is that it will allow us to save a

great deal of money on simple things like postage costs.

The AACMA Board appointed Paul Stadhams as our new CEO in October 2017. Paul has initiated a number of new developments that have not come without cost but that will revolutionise how we operate.

AACMA is updating our computer system, is moving towards a paperless office, has renegotiated a number of contracts, has developed a new logo and has employed a marketing company. The Board has decided that these expenses are necessary steps in building the infrastructure for our future.

The fact that we have still been able to turn a profit with all of these projects on the go is a reflection of the stability with which AACMA now stands. It is with thanks to AACMA Boards and staff of the past that enables us to stand here now and be able to make decisions confidently as we move into the future.

I would like to thank the two Presidents who served over the course 2017: Hong Xu, who retired in May, and Waveny Holland who is currently serving. I would also like to extend appreciation to Yan Zhang, our in-house accountant, for her work and dedication across 2017.

**Matt O'Hara**  
**AACMA Treasurer**





## MEMBERS OF THE BOARD



Waveny Holland  
*President*



Damian Cary  
*Vice President*



Matt O'Hara  
*Treasurer / Board Liaison*



Rose Pinter  
*Secretary*



Hoc Ku Huynh OAM  
*Membership Officer*



Richard Li  
*Director*



Shefton Parker  
*Director*





## DIRECTOR'S REPORT

The directors present their report on Australian Acupuncture & Chinese Medicine Association Ltd for the financial year ended 31 December 2017.

### General information

#### Information on directors

The names of each person who has been a director during the year and to the date of this report are:

#### HOLLAND, Waveny

- Director (Appointed 7 May 2017)

##### Qualifications

- Master of Chinese Medicine (UWS)
- Bachelor of Health Science (Acupuncture) (ACNM)
- Advanced Diploma of Health Science (Acupuncture)
- Certificate IV An Mo Tui Na (ACNM)
- Registered Nurse and Midwife

##### Experience

- Member of AACMA (15 years), AACMA Fellow
- 18 years Clinical Practice in Australia
- QLD State Committee Member (2009 - Current)
- Chair QLD State Committee (2011-2014)
- Practitioner/ owner Serendip Natural Healing and Wellness Centre (2005 - Current)
- Registered with the CMBA

#### CAREY, Damian

- Director

##### Qualifications

- Diploma of Acupuncture (YINS)
- Master of Acupuncture (UWS)
- Certificate of Traditional Chinese Herbal Science (RMHI)
- Diploma of Canonical Chinese Medicine (ICEAM)

##### Experience

- 28 years Clinical Experience in Private

##### Practice

- Member of AACMA (9 years)
- Contract Lecturer and Clinic Supervisor Endeavour College, Adelaide
- Registered with the CMBA (Acupuncture and Chinese Herbal Medicine)

#### PINTER, Rose

- Director (Appointed 7 May 2017)

##### Qualifications

- Bachelor of Health Science (Acupuncture)
- Diploma (Acupuncture theory and Practice, Moxibustion and Tui Na) China
- Diploma (Acupuncture Theory and Practice)
- Australian Company Director Course (GAICD)
- Certificate IV in Small Business Management
- Bachelor of Arts in Literary Theory

##### Experience

- Member of AACMA (6 years), Chair of WA State Committee
- 21 years Clinical Practice
- Internship at Guangxi University of Traditional Chinese Medicine (TCM)
- Registered Chinese Medicine Practitioner (Acupuncture)

#### O'HARA, Matthew

- Director (Appointed 7 May 2017)

##### Qualifications

- Bachelor of Health Science (Acupuncture)
- Certificate of Chinese Herbal Medicine
- Diploma, Canonical Chinese Medicine

##### Experience

- Member of AACMA (18 years), AACMA Fellow
- 18 years of Clinical Practice in Australia
- Member of AACMA QLD State Committee (14 years)
- Registered with CMBA

#### LI, Richard Ke Yuan

- Director

##### Qualifications

- Bachelor of Medicine (TCM)
- Certificate of English for Academic Purpose
- Certificate IV Workplace Training and Assessment
- Certificate of Information Technology

##### Experience

- Member of AACMA (20 years), AACMA Fellow
- 28 years of Clinical Practice in Australia & 5 years Clinical Practice overseas
- Lecturer at Shanghai University of TCM (5 years) & at Western Sydney University (13 years sessional)
- Vice-president, World Federation of Acupuncture-Moxibustion Society
- Practitioner Member of Chinese Medicine Council of NSW
- Registered with CMBA

#### HUYNH, Hoc Ku OAM

- Director

##### Qualifications

- Master of Health Science in TCM
- Bachelor of Acupuncture
- Certificate in Chinese Medicine

##### Experience

- Member of AACMA (38 years), AACMA Fellow
- 40 years Clinical Practice in Australia
- Honorary Clinical Associate UTS and Honorary Clinical Supervisor UWS
- Awarded Order of Australia Medal & Life Member of the Order of Australia Association
- Executive member of presidium of WFCMS (2010-2015)
- Deputy Chair of Supervise Board of World Federation of Chinese Medicine Societies (WFCMS) (27 September 2015 - Current)
- Advisor of World Federation of Acupuncture & Moxibustion Societies (WFAS)
- Chair of NSW State Committee (2007 - June 2017)
- Registered with the CMBA



## DIRECTOR'S REPORT

### PARKER, Shefton

- Director (Appointed 15 November 2017)

#### Qualifications

- Bachelor of Applied Science (BASC) - Chinese Medicine
- Bachelor of Applied Science (BASC) - Human Biology
- PhD (Complementary Medicine)
- Undertaking Post Graduate Masters Degree in Law (Juris Doctor)

#### Experience

- Member of various University, Community and Public Hospital committees
- Research fellow and sessional lecturer at RMIT University
- Registered CM practitioner
- Member of China-Australia International Research Centre for Chinese Medicine
- (CAIRCCM)
- Project Manager for the Community

### Resignation of Directors during the year

#### SHEARER, Jeffrey

- Director  
(Resigned 15 May 2017)

#### STAUNTON, Elizabeth

- Director  
(Resigned 7 May 2017)

#### YU, Xiaodong

- Director  
(Retired 7 May 2017 at AGM)

#### LUO, Si Ning

- Director  
(Retired 7 May 2017 at AGM)

#### MARK, Bayley

- Director  
(Retired 7 May 2017 at AGM)

#### MARCHMENT, Robin

- Director  
(Resigned 31 August 2017)

#### HONG, Xu

Director  
(Retired 7 May 2017 at AGM)

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

### Principal activities

The principal activity of Australian Acupuncture & Chinese Medicine Association Ltd during the financial year was regulate, represent and promote the profession of acupuncture and traditional Chinese Medicine.

No significant changes in the nature of the Company's activity occurred during the financial year.

### Members' guarantee

Australian Acupuncture & Chinese Medicine Association Ltd is a company limited by guarantee. In the event of, and for the purpose of winding up of the company, the amount capable of being called up from each member and any person or association who ceased to be a member in the year prior to the winding up, is limited to \$100 for members that are corporations and \$100 for all other members, subject to the provisions of the company's constitution. At 31 December 2017 the collective liability of members was \$193,400 (2016: \$ 191,800).

### Other items

#### Future developments and results

Likely developments in the operations of the Company and the expected results of those operations in future financial years have not been included in this report as the inclusion of such information is likely to result in unreasonable prejudice to the Company.

### Auditor's independence declaration

The lead auditor's independence declaration in accordance with section 307C of the Corporations Act 2001, for the year ended 31 December 2017 has been received and can be found on page 20 of the financial report.

Signed in accordance with a resolution of the Board of Directors:

TREASURER/DIRECTOR

PRESIDENT/DIRECTOR

Dated 8 March 2018  
BRISBANE, QLD

### Meetings of directors

During the financial year, 16 meetings of directors (including committees of directors) were held. Attendances by each director during the year were as follows:

Name of director	Number eligible to attend	Number attended
HOLLAND, Waveny	14	14
CAREY, Damian	16	14
PINTER, Rosemary	10	10
O'HARA, Matthew	14	13
LI, Richard	16	16
HUYNH, Hoc Ku OAM	16	16
PARKER, Shefton	2	2
XU, Hong	6	6
LUO, Si Ning	6	6
STAUNTON, Elizabeth	6	6
YU, Xiaodong	6	6
BAYLEY, Mark	6	5
SHEARER, Jeffrey	3	3
MARCHMENT, Robin	6	6





## AACMA FINANCIAL REPORT

### AUDITOR'S INDEPENDENCE DECLARATIONS UNDER SECTION 307C OF THE CORPORATIONS ACT 2001

to the

### Directors of Australian Acupuncture & Chinese Medicine

I declare that, to the best of my knowledge and belief, during the year ended 31 December 2017, there have been:

(i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and

(ii) no contraventions of any applicable code of professional conduct in relation to the audit.

### INDEPENDENT AUDIT SERVICES

Chartered Accountants

**Jeremiah Thum**

Director

Brisbane, QLD

8 March 2018

### Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 31 December 2017

		2017 \$	2016 \$
	NOTE		
Revenue	4	1,101,751	1,030,350
Employee benefits expense	5	(453,980)	(501,838)
Depreciation and amortisation expense	5	(15,491)	(21,474)
AACMAC related expenses		(126,166)	(65,736)
Audit, legal and consultancy fees		(40,395)	(60,840)
Computer related expenses		(43,519)	(13,809)
Directors' fees		(46,798)	(45,820)
Jing-Luo related expenses		(20,160)	(18,217)
Office related expenses		(86,700)	(107,471)
Website related expenses		(59,621)	(26,849)
Journal related expenses		(4,916)	(11,533)
AGM related expenses		(34,063)	(18,032)
Board related expenses		(39,052)	(31,757)
Member service related expenses		(37,493)	(28,259)
Maintenance expenses - office premises		(20,000)	-
Other expenses		(24,892)	(30,799)
<b>Profit before income tax</b>		<b>48,505</b>	<b>47,917</b>
Income tax expense		-	-
<b>Profit for the year</b>		<b>48,505</b>	<b>47,917</b>
<b>Other comprehensive income, net of income tax</b>			
Items that will not be reclassified subsequently to profit or loss		-	-
Items that will be reclassified to profit or loss when specific conditions are met		-	-
<b>Total comprehensive income for the year</b>		<b>48,505</b>	<b>47,917</b>

The accompanying notes form part of these financial statements.





## AACMA FINANCIAL REPORT

### Statement of Financial Position as at 31 December 2017

ASSETS		2017 \$	2016 \$
NOTE			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	6	791,993	678,829
Trade and other receivables	7	4,739	2,805
Other assets	9	9,451	16,331
<b>TOTAL CURRENT ASSETS</b>		<b>806,183</b>	<b>697,965</b>
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	8	575,250	590,741
<b>TOTAL NON-CURRENT ASSETS</b>		<b>575,250</b>	<b>590,741</b>
<b>TOTAL ASSETS</b>		<b>1,381,433</b>	<b>1,288,706</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Trade and other payables	10	57,422	(488)
Borrowings	11	80	43,987
Provision for restoration - office premises		20,000	-
Employee benefits		27,646	16,721
Other financial liabilities	12	678,795	679,501
<b>TOTAL CURRENT LIABILITIES</b>		<b>783,943</b>	<b>739,721</b>
<b>TOTAL LIABILITIES</b>		<b>783,943</b>	<b>739,721</b>
<b>NET ASSETS</b>		<b>597,490</b>	<b>548,985</b>
<b>EQUITY</b>			
Retained earnings		597,490	548,985
<b>TOTAL EQUITY</b>		<b>597,490</b>	<b>548,985</b>

The accompanying notes form part of these financial statements.

### Statement of Changes in Equity for the year ended 31 December 2017

2017			
	NOTE	RETAINED EARNINGS \$	TOTAL \$
Balance at 1 January 2017		548,985	548,985
Profit for the year		48,505	48,505
Balance at 31 December 2017		597,490	597,490
<b>2016</b>			
Balance at 1 January 2016		501,068	501,068
Profit for the year		47,917	47,917
Balance at 31 December 2016		548,985	548,985

The accompanying notes form part of these financial statements.





# AACMA FINANCIAL REPORT

## Statement of Cash Flows for the year ended 31 December 2017

CASH FLOWS FROM OPERATING ACTIVITIES		2017	2016
	NOTE	\$	\$
Receipts from customers		1,089,990	1,026,015
Payments to suppliers and employees		(942,746)	(922,856)
Interest received		9,827	4,144
Interest paid		-	(162)
Net cash provided by / (used in) operating activities		157,071	107,141
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		-	(4,694)
Net cash provided by / (used in) investing activities		-	(4,694)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of borrowings		(43,907)	(6,731)
Net cash provided by / (used in) financing activities		(43,907)	(6,731)
Net increase / (decrease) in cash and cash equivalents held		113,164	95,716
Cash and cash equivalents at beginning of year		678,829	583,113
Cash and cash equivalents at end of financial year	6	791,993	678,829

The accompanying notes form part of these financial statements.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

The financial report covers Australian Acupuncture & Chinese Medicine Association Ltd as an individual entity. Australian Acupuncture & Chinese Medicine Association Ltd is a not for profit Company limited by guarantee, incorporated and domiciled in Australia. The functional and presentation currency of Australian Acupuncture & Chinese Medicine Association Ltd is Australian dollars. The financial report was authorised for issue by the Directors on 8 March 2018. Comparatives are consistent with prior years, unless otherwise stated.

### 1. Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards Reduced Disclosure Requirements and the Corporations Act 2001.

### 2. Summary of Significant Accounting Policies

#### (a) Income Tax

The Company is exempt from income tax under Division 50 of the Income Tax Assessment Act 1997.

#### (b) Revenue and other income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the Company and specific criteria relating to the type of revenue as noted below, has been satisfied. Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates.

#### Interest revenue

Interest is recognised using the effective interest method.

#### Rendering of services

Revenue in relation to rendering of services is recognised depending on whether the outcome of the services can be estimated reliably. If the outcome can be estimated reliably then the stage of completion of the

services is used to determine the appropriate level of revenue to be recognised in the period.

If the outcome cannot be reliably estimated then revenue is recognised to the extent of expenses recognised that are recoverable.

#### Membership subscriptions

Membership related fees are recognised as revenue over the period during which service obligations are imposed upon the company i.e. membership period. Membership fees received in advance of the relevant membership period and other amounts received in advance of the provision of goods or services are included in unearned revenue and described as fees received in advance.

#### (c) Goods and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).



## AACMA FINANCIAL REPORT

Receivables and payable are stated inclusive of GST.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

### (d) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment.

Items of property, plant and equipment acquired for nil or nominal consideration have been recorded at the acquisition date fair value.

### Land and buildings

Land is measured using the cost model. No depreciation required.

### Plant and equipment

Plant and equipment are measured using the cost model.

### Depreciation

Property, plant and equipment, excluding freehold land, is depreciated on a straight line basis over the assets useful life to the Company, commencing when the asset is ready for use.

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset class	Depreciation rate
Plant and Equipment	20% to 30%

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

### (e) Financial instruments

Financial instruments are recognised initially using trade date accounting, i.e. on the date that the Company becomes party to the contractual provisions of the instrument. On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

## 2. Summary of Significant Accounting Policies

### (e) Financial instruments

#### *Impairment of financial assets*

At the end of the reporting period the Company assesses whether there is any objective evidence that a financial asset or group of financial assets is impaired.

#### *Financial assets at amortised cost*

If there is objective evidence that an impairment loss on financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial assets original effective interest rate.

Impairment on loans and receivables is reduced through the use of an allowance accounts, all other impairment losses on financial assets at amortised cost are taken directly to the asset.

Subsequent recoveries of amounts previously written off are credited against other expenses in profit or loss.

### (f) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value. Bank overdrafts also form part of cash equivalents for the purpose of the statement of cash flows and are presented within current liabilities on the statement of financial position.

### (g) Employee benefits

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the prob-

ability that the employee may satisfy vesting requirements. Cashflows are discounted using market yields on high quality corporate bond rates incorporating bonds rated AAA or AA by credit agencies, with terms to maturity that match the expected timing of cashflows. Changes in the measurement of the liability are recognised in profit or loss.

### (h) Adoption of new and revised accounting standards

The Company has adopted all standards which became effective for the first time at 31 December 2017, the adoption of these standards has not caused any material adjustments to the reported financial position, performance or cash flow of the Company.

## 3. Critical Accounting Estimates and Judgments

The directors make estimates and judgments during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

The significant estimates and judgements made have been described below.

### Key judgments

For the purpose of measurement, AASB 119: Employee Benefits (September 2011) defines obligations for short term employee benefits as obligations expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related services. As the Company expects that most employees will not use all of their annual leave entitlements in the same year in which they are earned or during the 12 month period that follows (despite an informal Company policy that requires annual leave to be used within 18 months), the Directors believe that obligations for annual leave entitlements satisfy the definition of other long term employee benefits and, therefore, are required to be measured at the present value of the expected future payments to be made to employees.





## AACMA FINANCIAL REPORT

### 4. Revenue and Other Income

REVENUE FROM CONTINUING OPERATIONS	2017 \$	2016 \$
Sales and Membership Revenue		
- Product sales	21,406	29,708
- Member subscriptions	792,252	786,780
	813,658	816,488
- Interest received	9,827	4,144
Other revenue		
- AACMAC related income	147,214	85,151
- Jing-Luo income	26,914	23,511
- State committee function income	48,170	38,501
- Journal income	1,964	5,830
- Others	54,003	209,718
	278,265	209,718
<b>TOTAL REVENUE</b>	<b>1,101,750</b>	<b>1,030,350</b>

### 5. Result for the year

The result for the year includes the following specific expenses:

	2017 \$	2016 \$
Other expenses:		
Employee benefits expense	453,051	499,005
Depreciation expense	15,491	21,474

### 6. Cash and Cash Equivalents

	2017 \$	2016 \$
Cash at bank and in hand	791,993	678,829
	791,993	678,829

### 7. Trade and Other Receivables

	2017 \$	2016 \$
CURRENT		
Trade receivables	-	2,805
	-	2,805
GST receivable	4,739	
<b>Total current trade and other receivables</b>	<b>4,739</b>	<b>2,805</b>

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short term nature of the balances. The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable in the financial statements.



## AACMA FINANCIAL REPORT

### 8. Property, plant and equipment

	2017 \$	2016 \$
<b>LAND AND BUILDINGS</b>		
Freehold land At cost	557,357	557,357
<b>Total land</b>	<b>557,357</b>	<b>557,357</b>
<b>PLANT AND EQUIPMENT</b>	<b>4,739</b>	<b>2,805</b>
Plant and equipment At cost	179,961	179,961
Accumulated depreciation	(162,068)	(146,577)
<b>Total plant and equipment</b>	<b>17,893</b>	<b>33,384</b>
<b>Total property, plant and equipment</b>	<b>575,250</b>	<b>590,741</b>

#### (a) Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Land \$	Plant and Equipment \$	TOTAL \$
<b>Year ended 31 December 2017</b>			
Balance at the beginning of year	557,357	33,384	590,741
Depreciation expense	-	(15,491)	(15,491)
<b>Carrying amount at the end of the year</b>	<b>557,357</b>	<b>17,893</b>	<b>575,250</b>

	Land \$	Plant and Equipment \$	TOTAL \$
<b>Year ended 31 December 2016</b>			
Balance at the beginning of year	557,357	50,488	607,845
Additions at cost	-	4,694	4,694
Disposals	-	(324)	(324)
Depreciation expense	-	(21,474)	(21,474)
<b>Carrying amount at the end of the year</b>	<b>557,357</b>	<b>33,384</b>	<b>590,741</b>



## AACMA FINANCIAL REPORT

### 9. Other Assets

	2017 \$	2016 \$
<b>CURRENT</b>		
Prepayments	9,451	16,331

### 10. Trade and Other Payables

	2017 \$	2016 \$
<b>CURRENT</b>		
Trade Payables	52,172	(818)
Accrued Expenses	5,250	-
GST payable	-	330
	<b>57,422</b>	<b>(488)</b>

Trade and other payables are unsecured, non interest bearing and are normally settled within 30 days. The carrying value of trade and other payables is considered a reasonable approximation of fair value due to the short term nature of the balances.

### 11. Borrowings

	2017 \$	2016 \$
<b>CURRENT</b>		
Secured liabilities		
Bank overdraft	-	43,903
Bank loans	80	84
<b>Total current borrowings</b>	<b>80</b>	<b>43,987</b>

#### (a) Defaults and breaches

During the current and prior year, there were no defaults or breaches on any of the loans.

### 12. Other Financial Liabilities

	2017 \$	2016 \$
<b>CURRENT</b>		
Prepaid memberships	678,795	679,501





## AACMA FINANCIAL REPORT

### 13. Employee Benefits

	2017 \$	2016 \$
Current liabilities		
Provision for employee benefits	27,646	16,722

### 14. Members' Guarantee

The Company is incorporated under the Corporations Act 2001 and is a Company limited by guarantee. If the Company is wound up, the constitution states that each board member is required to contribute a maximum of \$100 each towards meeting any outstandings and obligations of the Company. At 31 December 2017 the number of members was 1,934 (2016: 1,918).

### 15. Key Management Personnel Remuneration

The totals of remuneration paid to the key management personnel of Australian Acupuncture & Chinese Medicine Association Ltd during the year are as follows:

	2017 \$	2016 \$
Short-term employee benefits	46,798	45,820

### 16. Contingencies

In the opinion of the Directors, the Company did not have any contingencies at 31 December 2017 (31 December 2016: None).

### 17. Events after the end of the Reporting Period

The financial report was authorised for issue on 8 March 2018 by the Board of Directors.

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

### 17. Statutory Information

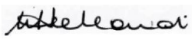
The registered office and principal place of business of the company is:  
Australian Acupuncture & Chinese Medicine Association Ltd  
1/55 Clarence St  
Coorparoo QLD 4151


## AACMA FINANCIAL REPORT

The directors of the Company declare that:

1. The financial statements and notes, as set out on pages 6 to 17, are in accordance with the Corporations Act 2001 and:
  - a. comply with Australian Accounting Standards Reduced Disclosure Requirements; and
  - b. give a true and fair view of the financial position as at 31 December 2017 and of the performance for the year ended on that date of the Company.
2. In the directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Director 

Director 

Dated 8 March 2018





## REPORT ON THE AUDIT OF THE FINANCIAL REPORT

### Independent Audit Report to the members of Australian Acupuncture & Chinese Medicine Association LTD

#### Opinion

We have audited the financial report of Australian Acupuncture & Chinese Medicine Association Ltd (the Company), which comprises the statement of financial position as at 31 December 2017, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Company is in accordance with the Corporations Act 2001, including:

(i) giving a true and fair view of the Company's financial position as at 31 December 2017 and of its financial performance for the year ended; and

(ii) complying with Australian Accounting Standards Reduced Disclosure Requirements and the Corporations Regulations 2001.

#### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have

also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards Reduced Disclosure Requirements and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable

assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report. As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the





## REPORT ON THE AUDIT OF THE FINANCIAL REPORT

audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or

regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### INDEPENDENT AUDIT SERVICES

Chartered Accountants

#### Jeremiah Thum

Director

Brisbane, QLD

Dated this 8th day of March 2018

*(To request a copy of the original and signed financial report, please send email to [aacma@acupuncture.org.au](mailto:aacma@acupuncture.org.au))*





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# AACMA

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